ALLIANCE OF ROUGE COMMUNITIES

INDEPENDENT AUDITOR'S REPORT AND FINANCIAL STATEMENTS

FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014

TINA L. CUSAC

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors **ALLIANCE OF ROUGE COMMUNITIES**Canton, Michigan

I have audited the accompanying financial statements of Alliance of Rouge Communities (a nonprofit organization), which comprise the statements of financial position as of December 31, 2015 and 2014, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audits. I conducted my audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Alliance of Rouge Communities as of December 31, 2015 and 2014, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Tina L. Cusac, CPA Clarkston, Michigan

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July 26, 2016

INDEPENDENT AUDITOR'S REPORT

FINANCIAL STATEMENTS -

Statements of Financial Position Statements of Activities Statements of Cash Flows Notes to the Financial Statements

ALLIANCE OF ROUGE COMMUNITIES STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2015 AND 2014

ASSETS

| | | 2015 | | 2014 | |
|---------------------------|-----------|---------|----|---------|--|
| CURRENT ASSETS: | | | | | |
| Cash and cash equivalents | \$ | 154,460 | \$ | 124,910 | |
| Accounts receivable | | 350,944 | | 50,991 | |
| Inventory | - | 450 | | 450 | |
| TOTAL ASSETS | <u>\$</u> | 505,854 | \$ | 176,351 | |

LIABILITIES AND NET ASSETS

| CURRENT LIABILITIES: Accounts payable | \$ 249,978 | \$ 102,177 |
|---------------------------------------|---------------|---------------|
| TOTAL LIABILITIES | 249,978 | 102,177 |
| NET ASSETS - unrestricted | 255,876 | 74,174 |
| TOTAL LIABILITIES AND NET ASSETS | \$ 505,854 | \$ 176,351 |

| | 2015 | | | 2014 | |
|--|-------------|-------------|---|---------|--|
| REVENUE: | *********** | | *************************************** | | |
| Membership Dues | \$ | 246,900 | \$ | 251,449 | |
| Grants | | 403,377 | | 354,396 | |
| Contributions | | 55,831 | | - | |
| Rain Barrel Sales, net of costs of \$0 and \$50 | | - | | (25) | |
| Total Revenue | | 706,108 | | 605,820 | |
| EXPENSES: | | | | | |
| Organization Committee | | | | | |
| Executive director services | | 70,725 | | 103,592 | |
| Public Involvement and Education Committee | | • | | , | |
| Green Infrastructure Campaign | | 30,889 | | 19,875 | |
| Public Education Materials | | 9,659 | | 12,756 | |
| Website Maintenance | | 6,877 | | 4,819 | |
| Watershed Steward. & Reporting/Septic System | | 1,799 | | 14,013 | |
| Public Education Campaigns | | 12,886 | | | |
| Total Public Involvement and Education Committee | ********** | 62,110 | | 51,463 | |
| Technical Committee | | | | | |
| Rouge River Watershed Monitoring Activities | | 30,243 | | 25,827 | |
| ARC Collaborative IDEP and E. coli TMDL Plan | | 41,230 | | 71,984 | |
| Pursuing Grant Opportunities | | 7,048 | | 35,721 | |
| Total Technical Committee | | 78,521 | | 133,532 | |
| GLRI Projects | | | | | |
| Restoring Community Trees in an Urban Watershed | | - | | 28,124 | |
| Restoring Tree Canopy in the Rouge River | | 10,354 | | | |
| Total GLRI Projects | | 10,354 | | 28,124 | |
| MDEQ/Great Lakes Commission Projects | | | | | |
| RRAC Facilitation 2013 | | - | | 23,724 | |
| RRAC Facilitation 2014 | | 23,188 | | 16,677 | |
| RRAC Facilitation 2015 | | 540 | | - | |
| Stormwater, Asset Management and Wastewater | | 194,401 | | | |
| Total Great Lakes Commission Projects | | 218,129 | , | 40,401 | |
| NOAA Projects | | | | | |
| Oxbow Phase III Design | | 16,534 | | 217,373 | |
| Henry Ford Estate Dam Fish Passage | | 35,819 | | _ | |
| Total NOAA Projects | | 52,353 | | 217,373 | |
| Erb Family Foundation | | | | | |

| | 2015 | 2014 |
|--|------------|-----------|
| Reorganization Investigation with Friends of the Rouge | 22,218 | - |
| General | | |
| Legal and Accounting | 9,074 | 16,077 |
| Registration Fees | 20 | 20 |
| Insurance | 902 | 885 |
| Other | | 599 |
| Total General | 9,996 | 17,581 |
| Total Expenses | 524,406 | 592,066 |
| CHANGE IN NET ASSETS | 181,702 | 13,754 |
| NET ASSETS - beginning of year | 74,174 | 60,420 |
| NET ASSETS - end of year | \$ 255,876 | \$ 74,174 |

| | 2015 | | 2014 | |
|--|---|---------|------|----------|
| REVENUE: | | | | |
| Membership Dues | \$ | 246,900 | \$ | 251,449 |
| Grants | | 403,377 | | 354,396 |
| Contributions | | 55,831 | | - |
| Rain Barrel Sales, net of costs of \$0 and \$50 | | | | (25) |
| Total Revenue | | 706,108 | | 605,820 |
| EXPENSES: | | | | |
| Organization Committee | | | | |
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| Total Public Involvement and Education Committee | *************************************** | 62,110 | | 51,463 |
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| ARC Collaborative IDEP and E. coli TMDL Plan | | 41,230 | | 71,984 |
| Pursuing Grant Opportunities | | 7,048 | | 35,721 |
| Total Technical Committee | | 78,521 | - | 133,532 |
| GLRI Projects | | | | |
| Restoring Community Trees in an Urban Watershed | | - | | 28,124 |
| Restoring Tree Canopy in the Rouge River | | 10,354 | | - |
| Total GLRI Projects | | 10,354 | | 28,124 |
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| RRAC Facilitation 2013 | | - | | 23,724 |
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| Stormwater, Asset Management and Wastewater | | 194,401 | | _ |
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| | 2015 | 2014 |
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| Reorganization Investigation with Friends of the Rouge | 22,218 | _ |
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| Registration Fees | 20 | 20 |
| Insurance | 902 | 885 |
| Other | - | 599 |
| Total General | 9,996 | 17,581 |
| Total Expenses | 524,406 | 592,066 |
| CHANGE IN NET ASSETS | 181,702 | 13,754 |
| NET ASSETS - beginning of year | 74,174 | 60,420 |
| NET ASSETS - end of year | \$ 255,876 | \$ 74,174 |

| CASH FLOW TO OPERATING ACTIVITIES: | samiraria (filia dissa) | 2015 | | 2014 |
|--|-------------------------|-----------|------------|-----------|
| CASHTLOW TO OFERATING ACTIVITIES: | | | | |
| CHANGE IN NET ASSETS | \$ | 181,702 | \$ | 13,754 |
| Changes in operating assets and liabilities which | त्र | 101,. 02 | П | 10,701 |
| increase (decrease) cash flow - | | | | |
| Accounts receivable | | (299,953) | | 206,083 |
| Inventory | | - | | 50 |
| Accounts payable | | 147,801 | | (105,592) |
| Other payable | | - | | (88,748) |
| | | | | |
| NET CASH TO OPERATING ACTIVITIES | \$ | 29,550 | \$ | 25,547 |
| | | | | |
| | | | | |
| NET INCREASE IN CASH AND | | | | |
| CASH EQUIVALENTS | \$ | 29,550 | \$ | 25,547 |
| | | | | |
| CASH AND CASH EQUIVALENTS | | 101010 | | 00.040 |
| BALANCE - beginning of year | | 124,910 | | 99,363 |
| BALANCE - end of year | d t | 154.460 | d r | 124.010 |
| DALAINCE - end of year | \$ | 154,460 | \$ | 124,910 |
| , | | | | |
| Supplemental disclosures of cash flow information: | | | | |
| Cash paid during the year for: | | | | |
| Interest | \$ | - | \$ | _ |
| Income taxes | 47 | _ | * | - |
| | | | | |

ALLIANCE OF ROUGE COMMUNITIES NOTES TO THE FINANCIAL STATEMENTS

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

Nature of Organization

Alliance of Rouge Communities (ARC) was formed in 2005 as an unincorporated association operating under and authorized by Part 312 of the Michigan Natural Resources and Environmental Protection Act. ARC is a voluntary public watershed entity. Its members consist primarily of municipal governments located in Wayne, Oakland and Washtenaw counties. ARC's purpose is to encourage watershed-wide cooperation and mutual support to meet water quality permit requirements and to restore beneficial uses of the Rouge River to the area residents.

Basis of Accounting

The financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles.

Financial Statement Presentation

Financial statement presentation follows requirements of the Not-for-Profit Entities Topic of the Accounting Standards Codification. Net assets of ARC are classified as unrestricted, temporarily restricted, or permanently restricted. Contributions and income received by ARC are held in various funds which are classified as follows:

Unrestricted net assets consist of resources that are neither permanently restricted nor temporarily restricted by donor-imposed stipulations.

Temporarily restricted net assets consist of resources of which the use by ARC is limited by donor-imposed stimpulations that either expire by the passage of time or can be fulfilled and removed by actions of ARC pursuant to those stipulations. As of December 31, 2015 and 2014, ARC had no temporarily restricted funds.

Permanently restricted net assets would consist of beneficial interest in perpetual trusts and funds created by donors. There are no permanently restricted funds.

Cash and Cash Equivalents

The organization considers all cash and amounts due from depository institutions to be cash equivalents for purposes of the statement of cash flows.

Revenue and Expenses

Membership dues are recognized in the period for which they cover. Dues cover the calendar year in which they are billed. Grant reimbursements are recognized in

ALLIANCE OF ROUGE COMMUNITIES NOTES TO THE FINANCIAL STATEMENTS

the period in which the reimbursable expenses are recognized.

Use of Estimates

The preparation of financial statements in conformity with general accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Income Tax Status

Alliance of Rouge Communities is exempt from federal tax under Section 501(c)(3) of the Internal Revenue Code. The Internal Revenue Service may examine the form 990 of the organization for a period of three years after the return is filed or the due date, whichever is later. Therefore, the organization is no longer subject to U.S. federal tax examinations by authorities for years before 2012.

NOTE 2 - RELATED PARTY TRANSACTIONS:

The Organization has a contract with ECT, Inc. for Executive Director services. The Executive Director is a shareholder and employee of ECT, Inc. The amount billed from ECT, Inc. for services and reimbursable expenses were \$336,923 for 2015 and \$447,034 for 2014.

NOTE 3 - CONCENTRATION OF CREDIT RISK:

The Organization maintains its cash account in a commercial bank located in Michigan. The account is guaranteed by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. As of December 31, 2015 and 2014, the balance was fully insured.

NOTE 4 - RECEIVABLES:

Accounts receivable consists of membership dues that have not been paid at the end of each year and unsubmitted requests for reimbursement from local and federal agencies under the various grant agreements.

The Organization believes all receivables are collectible and therefore no allowance for doubtful accounts has been recorded.

NOTE 5 - DONATED SERVICES:

ALLIANCE OF ROUGE COMMUNITIES NOTES TO THE FINANCIAL STATEMENTS

The Organization received donated services from a non-profit organization and a local local government agency for assistance with tasks related to the public involvement and education committee and technical committee. For the years ended December 31, 2015 and 2014, the total fair value of all donated services received was \$55,831 and \$1,250, respectively.

NOTE 7 - SUBSEQUENT EVENTS:

Subsequent events have been evaluated through July 26, 2016, the date which the financial statements were available to be issued.